



ASFMRA Winter Meeting Daily Agenda

Date: Wednesday January 17th – 19th, 2018

Location: Holiday Inn, St. Cloud, MN

Wednesday, January 17, 2018

7 Hrs Appraiser C.E.

breakfast	7:00 AM	8:00 AM
2018/19 USPAP [Instruction by Jeff Berg]	8:00 AM	10:00 AM
break	10:00 AM	10:15 AM
2018/19 USPAP	10:15 AM	12:00 PM
lunch	12:00 PM	1:00 PM
2018/19 USPAP	1:00 PM	3:00 PM
break (snack)	3:00 PM	3:15 PM
2018/19 USPAP	3:15 PM	4:30 PM
Board mtg	5:00 PM	6:00 PM
Dinner	6:00 PM	
Business mtg	6:30 PM	end

Thursday, January 18, 2018

8 Hrs Appraiser C.E.

breakfast	7:00 AM	8:00 AM
Market Area and Industry Analysis [Instruction by JoAnn Wall]	8:00 AM	10:00 AM
break	10:00 AM	10:15 AM
Market Area and Industry Analysis	10:15 AM	12:00 PM
lunch	12:00 PM	1:00 PM
Market Area and Industry Analysis	1:00 PM	3:00 PM
break (snack)	3:00 PM	3:15 PM
Market Area and Industry Analysis	3:15 PM	5:00 PM
dinner	5:30 PM	
auction	6:00 PM	end

Thursday, January 18, 2018

4 Hrs Manager C.E.

Monsanto	8:00 AM	9:45 AM
break	9:45 AM	10:00 AM
Improving Business Transactions and Client Communications (part 1) [Instruction by Corey Prins]	10:00 AM	12:00 AM
lunch	12:00 PM	1:00 PM
Improving Business Transactions and Client Communications (part 2)	1:00 PM	3:00 PM
break	3:00 PM	3:15 PM
Encirca Services	3:15 PM	4:15 PM
Granular Farm Management Software	4:15 PM	5:00 PM
dinner	5:30 PM	
auction	6:00 PM	end

Friday, January 19, 2018

breakfast	7:00 AM	8:00 AM	
Ward Nefstead – Economic Update	8:00 AM	8:30 AM	
Brandon Kirk – LV & CR Report	8:30 AM	9:00 AM	
Warren Formo – Buffers/Nitro/Water	9:00 AM	10:00 AM	
break	10:00 AM	10:15 AM	
Bill Weber – Legislative Update	10:15 AM	11:00 AM	
Kent Thiesse – Next Farm Bill	11:00 AM	12:00 PM	Adjourn